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**HOMETEAM
INSPECTION
SERVICE**

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HomeTeam

Inspection Service

▶ partner spotlight

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A True Team Approach

You've heard it said that there's strength in numbers. That holds true when it comes to the inspection process, as well.

HomeTeam Inspection Service brings that principle to life in homes across the area with a true team approach to its home inspections.

Pride and Impact

Dale and Nancy Lockamy are the owners of the company. When you talk with them, it's easy to see the pride they have in the impact they and their team has in helping clients make an informed decision about their home purchase.

"We are the only inspection company that operates the way we do with a team-based approach. By us having two inspectors show up at the same time, we bring more experience to each home inspection which allows us to do more inspections each day as compared to the typical inspector," Dale says.

"In fact, when a team shows up, they bring over 1,000 inspections between them by year end. That leads to more knowledge. We are very thorough with the process. Plus, we are very un-alarming. It's like telling a story. We present the information in a positive manner."

When you talk with Dale and Nancy, it's easy to see the rewarding feeling they and their team members get from what they do.

Putting Experience to Work

When they started the franchise for HomeTeam Inspection Service, Dale and Nancy brought a lot of valuable experience and expertise.

Dale spent the majority of his career as a top corporate executive leading world-class logistics companies, after starting his career as a mechanical engineer at Texas Instruments.

"I'm really a businessman owning a home inspection company. I've always been blessed to manage impactful teams," he says. "About six years ago, I decided to leave the corporate world and felt I had

one good run left in me. I didn't know for sure what I was going to do. After researching a sundry of options, I went with HomeTeam Inspection Service."

In that time, Dale and Nancy have shepherded the company to lofty levels of success. In fact, their franchise ranks number four out of 156 local franchises that the parent company has nationally.

HomeTeam Inspection Service has a team of six inspectors, including a lead and support inspector for each property. In some cases involving larger properties, as many as four inspectors work together on the inspection.

"Our teammates are seasoned veterans which adds to the experience."

The path that Dale and Nancy share in life and work is rewarding.

"We've been married for 34 years," Nancy says. "Our oldest is 31, and I was a stay-at-home mom for a lot of years. I was also a preschool teacher at a Christian school for ten years. I came on board about five years ago. We decided that if we were going to do this, we need to do this together, and let's do this right."

Individual Attention

Each home that Dale, Nancy, and their team members work with is approached with true, individual attention.

"Every house is unique, and we approach every inspection that way. We have many relationships with people. Our approach is about adapting to their personalities and how our partners approach the transaction," Dale says. "We want to be seamless, simple, and part of the equation. I try to take something off their plate and make this easy."

"We try to provide the best customer service, starting with the initial inspection inquiry to scheduling the inspection," Nancy says. "I'm full-time in our office. Our relationship isn't just done when the inspection is over. Dale and team takes the time to answer follow-up calls with the buyers or agents, even well after the inspection."

Flexible Professionalism

As Dale says, he and Nancy made a conscious decision not to outsource their service. In turn, they offer their partners and clients a flexible process.

“We make ourselves available seven days a week and book inspections for 48 hours or less. We show empathy and relate to what they are relating to. We are always available. We pick up the phone. When a REALTOR® calls, we never let it roll,” he emphasizes. “That’s how we approach the business.”

Fulfilling Life

Away from work, Dale and Nancy look forward to time with their family, including their three sons, their two daughters-in-law, and are looking forward to welcoming their first granddaughter into the world in April.

“We are all about family. That’s the most important thing to both of us. We’ve taken a lot of pride in teaching them a very strong work ethic. We teach them to do right things and be respectful of all people. You treat people the way you want to be treated and be accountable.”

In their free time, they enjoy a wide range of activities.

As Nancy says, “We do a lot of family time, board games, horseshoes, and we like to go camping together as a family and vacation together.”

Those who work with and get to know Dale, Nancy, and the rest of the HomeTeam Inspection Service crew rely on their reputation for informative, thorough service and a tireless drive to take care of people.

When you’re looking for a partner that will put a true team approach to work for you and your clients’ interests, look to HomeTeam Inspection Service.



Dale, Nancy, and the their family

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